

Hawley Lake Sail Training Centre

Profit & Loss

November 2018 through October 2019

Nov '18 - Oct 19

Ordinary Income/Expense	
Income	
4000 · Training Courses Civilian	
4001 · Sailing Adult	9,144.11
4002 · Sailing Youth	50,603.26
4003 · Windsurf Adult	-53.33
4005 · Kayak Adult	1,138.35
4006 · Kayak Youth	141.67
4007 · Powerboat Adult	1,966.62
4008 · Powerboat Youth	183.33
4009 · First Aid	466.67
4011 · Safety Boat course	466.69
4000 · Training Courses Civilian - Other	-2,253.84
Total 4000 · Training Courses Civilian	61,803.53
4020 · Training Courses Military	
4021 · Sailing	1,750.00
4020 · Training Courses Military - Other	-443.66
Total 4020 · Training Courses Military	1,306.34
4030 · Instructor Courses	
4031 · Assistant	700.00
Total 4030 · Instructor Courses	700.00
4040 · Private Tuition	3,186.66
4050 · Group Activities Civilians	
4051 · Schools/ Colleges	10,493.75
4052 · Organisations	5,828.49
4053 · Youth	1,000.84
4055 · Parties	1,723.78
4050 · Group Activities Civilians - Other	1,311.24
Total 4050 · Group Activities Civilians	20,358.10
4060 · Group Activities Military	
4061 · Adults	7,312.07
4062 · Cadets	6,517.79
4060 · Group Activities Military - Other	-13.59
Total 4060 · Group Activities Military	13,816.27
4070 · Clubhouse and Facilities Hire	
4071 · Civilian Facilities Hire	838.68
4072 · Military Clubhouse Hire	205.02
4075 · Equipment Hire	125.00
Total 4070 · Clubhouse and Facilities Hire	1,168.70
4150 · Membership Civilian	
4151 · Adult	14,915.00
4152 · Junior	2,010.00
4153 · Group Adult	3,380.00
4154 · Group Junior	3,200.00
4155 · Associate	236.00
4156 · Student	46.00
4157 · Senior Individual	1,700.00
4158 · Senior Family	889.00
4150 · Membership Civilian - Other	-1,162.90
Total 4150 · Membership Civilian	25,213.10
4160 · Membership Military	
4162 · Adult	975.00
4164 · Group Junior	786.00
4165 · Group Adult	2,414.00
4160 · Membership Military - Other	-235.60
Total 4160 · Membership Military	3,939.40

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4170 · Passes Civilian	
4171 · Dinghy Adult	5,935.00
4172 · Dinghy Junior	4,847.00
4175 · Kayak Junior	185.00
4177 · Windsurf Junior	55.00
4178 · Wakeboard Adult	0.00
4170 · Passes Civilian - Other	465.00
Total 4170 · Passes Civilian	11,487.00
4180 · Passes Military	
4181 · Dinghy Adult	312.17
Total 4180 · Passes Military	312.17
4190 · Compound Fees	
4188 · Kayak/ Paddleboard Storage	25.00
4189 · Wakeboard Eqpt	116.68
4191 · Junior	520.00
4192 · Single Hander	2,770.70
4193 · Small less than 14 ft	3,702.00
4194 · Closed Storage Unit	872.50
4195 · Large 14 ft and over	2,592.00
4196 · Open Storage Unit	275.00
4190 · Compound Fees - Other	798.00
Total 4190 · Compound Fees	11,671.88
4198 · Joining Fees	500.00
4199 · Duty Fees	1,579.50
4200 · Sale of Publications	355.50
4201 · Sale of Certificates	137.50
4203 · Sale of Nil Value Eqpt	865.84
4210 · Waterski Tow Fees	0.00
7010 · Donations	40.00
7015 · Grants	38,000.00
Total Income	196,441.49
Gross Profit	196,441.49
Expense	
vat adjustment expense	0.00
5910 · Bar Purchases	
5917 · Bar Expenses	120.00
Total 5910 · Bar Purchases	120.00
6041 · Secure Trading Card Charges	1,804.67
6042 · Payroll Manager Rental	136.00
6043 · Quickbooks Subscription	428.00
6200 · Staff Training	215.00
6240 · Depreciation Expense	5,589.48
6280 · Racing Expenses	87.36
6281 · Waterski Expenses	0.00
6470 · Miscellaneous Expense	
6471 · Activities Resources	209.93
6470 · Miscellaneous Expense - Other	145.00
Total 6470 · Miscellaneous Expense	354.93
6480 · Health and Safety	325.20
6490 · Office Expense	
6491 · Office Stationery	453.44
6492 · Office Eqpt IT	306.44
Total 6490 · Office Expense	759.88

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6610 · Staff Costs	
6611 · Contracted Salaries	53,768.96
6612 · Bonus Payments	5,000.00
6613 · Casual Salaries	29,619.75
6614 · Employers National Insurance	2,445.33
6615 · OOD Salaries	7,012.24
6616 · Pensions	922.45
6620 · Freelance Costs	1,509.44
Total 6610 · Staff Costs	100,278.17
6650 · Postage and Delivery	271.00
6680 · Publications	1,342.65
6681 · Certificates	1,500.00
6690 · Reconciliation Discrepancies	-33.00
6720 · Repairs and Maintenance	
6721 · Dinghies and Eqpt	726.40
6722 · Powerboats	2,839.11
6723 · Powerboat Fuel	948.66
6729 · Cleaning Supplies	536.19
6730 · Site	1,751.96
6720 · Repairs and Maintenance - Other	229.15
Total 6720 · Repairs and Maintenance	7,031.47
6810 · Telephone	
6811 · Internet Fees	924.47
Total 6810 · Telephone	924.47
6815 · Registration Fees	
6817 · ASA Affiliation	60.00
6818 · Companies House	13.00
6819 · Premises Licence	70.00
Total 6815 · Registration Fees	143.00
6822 · New Project Costs	56,184.00
6823 · Kitchen Refurbishment	295.24
6825 · Rent and Rates	
6826 · DIO Lease Fees	2,569.73
6827 · DIO-SD-TRG Licence	9,230.00
6828 · Hart District Council	786.32
Total 6825 · Rent and Rates	12,586.05
6830 · Insurance	5,964.27
6831 · Marketing and Promotions	1,085.99
6845 · TV Licence	150.50
6860 · Utilities	
6861 · Electricity	5,783.86
6862 · LPG	605.17
6863 · Water and Sewerage	604.63
Total 6860 · Utilities	6,993.66
6981 · Expendable Property	592.65
Total Expense	205,130.64
Net Ordinary Income	-8,689.15
Other Income/Expense	
Other Income	
7020 · Interest Income	
7021 · Bank	107.59
7020 · Interest Income - Other	7.20
Total 7020 · Interest Income	114.79
Total Other Income	114.79
Net Other Income	114.79
Profit for the Year	-8,574.36